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- ☐ Be registered for 2025 and background checked. Attend cookie training.
- ☐ Log into Smart Cookies, verify troop contact information; review troop roster. Notify productsales@gsfun.org of any errors or omissions.
- ☐ Attend trainings as offered. Attend Community Leader's meetings for information & updates to the Cookie Program.
- ☐ Pick up sales materials from Community Product Sales Coordinator
- ☐ Host a troop cookie meeting:
 - How you present the program will have a big effect on the girl's enthusiasm and parent support.
 - Work with girls to set troop and individual goals. Juniors and older have troop discussion on rewards and/or opting out. If they choose to opt-out, update in Smart Cookies.
 - Review the 5 skills, troop and girl goals, online and in-person safety guidelines, important dates and money handling procedures with parents.
 - All parents must complete the <u>online</u> or <u>paper permission form</u> to participate, which troop must keep until the following year.
- □ Recruit help! Encourage parents to assist throughout the season. The Troop will need help with Initial Order pick-up, coordinating and promoting cookie booths, making reminder phone calls for deadlines, and planning the Troop's celebration activities.

JANUARY

- ☐ The program begins January 10. Digital cookie opens and girls may begin taking in-person orders. Encourage all girls to set up their Digital Cookie accounts when their parents receive the welcome email.
- ☐ Set up troop digital link. It will activate in the National Cookie Finder on February 21.
- ☐ Arrange troop secured booths with merchants and submit in Smart Cookies for council's approval. Troop booths can be scheduled between **February 28** and **April 13**.
- ☐ Contact product program HERE by January 22, 2025, if you want girl delivery turned off for the entire troop.
- ☐ All troops should enter banking information in Smart Cookies by January 28.
- ☐ Troop should set their reward & proceeds plans and create their main and troop recognition orders in Smart Cookies.
- ☐ Communicate regularly with girls and parents.
- □ Caregivers should submit their initial paper order card totals to troop (in writing) by **January 26. DEADLINE** to enter Troop's initial orders is 11:59 pm on **January 28**.
- ☐ Create schedules for approved booths to schedule girls and parents in time slots.

FEBRUARY

- ☐ Council cookie booth selection tentatively begins early February. Watch for emails and posts in FB and Rallyhood with specific information and dates.
- ☐ Community pick up/delivery of troops initial orders begins **February 15 through February 28**. Your coordinator will notify you of date and location. Be sure to select a pick-up time through Smart Cookies. Recruit adults to help you pick up troop order.
- ☐ Distribute initial orders to girls/families.
- ☐ Council cupboards open, dates to be announced.
- ☐ Booth sales begin on **February 28**. Place cupboard orders (planned orders) for booth cookies as needed.
- Begin to collect money from parents for their initial order paper card sales and issue receipts for payments made and cookies distributed.



Troop Checklist

MARCH

- ☐ Reorder additional cookies as needed.
- ☐ All girl money for initial paper card orders should be received by **March 7. Issue parents receipt for money.** Unpaid funds report is due if applicable.
- ☐ Make bank deposit to prepare for ACH sweep #1 on **March 14.** Troop contact should watch for an email from GSJS with amount of the first withdrawal.
- ☐ Make sure ALL troop deposits are reflected in your troop bank account.
- ☐ Transfer inventory to girls for additional sales and collect/apply girl cash payments on a regular basis. Be sure to have parents sign for all cookies and issue receipt for monies collected.
- ☐ Use Smart Booth Divider for each sale to transfer booth cookies to girls quickly and evenly.
- ☐ Compare troop inventory on hand to Smart Cookie regularly. They should be the same.
- ☐ Repeat above steps as often as necessary, until your booths are completed, and all girls' balances are paid.
- ☐ Periodically review and reconcile donation cookies, updating Smart Cookies as needed. Use the help sheets available.

APRIL

- ☐ Girl deliver option ends in Digital Cookie on April 7 council wide.
- ☐ Make final run to Council cupboards before they close, if needed.
- ☐ Girl Scout Cookie Program ends on April 13. Digital cookie closes; last day of booth sales.
- ☐ Collect remaining balances due from girls and make final deposits into troop bank account.
- □ **DEADLINE** to submit girls' rewards orders is **April 18** by 11:59 pm. Finish all transfers to girls before submitting the rewards.
- ☐ Unpaid funds report due by **April 18**, if necessary.
- ☐ Be ready for FINAL ACH sweep on April 25.

LATE-MAY TO JUNE

- Download a copy of your sales summary for your year-end financials, a copy of your girls' rewards orders and check your bank statement to be sure all deposits, and withdrawals were correctly processed.
- Rewards are shipped to your coordinator. Pick them up in a timely fashion, <u>count immediately</u> and contact your coordinator if there are any missing items.
- ☐ Distribute rewards to girls promptly and celebrate your troop's hard work!!

