

Cookie Facts



Girl Scout Cookie™ pick-ups

Picking up your cookie order is exciting, and there are a few steps you can take to make sure everything goes smoothly. First, be aware that troops are responsible for counting and verifying the total number of cases received. When in doubt, recount!

Tips for a smooth pick up

- Know exactly how many cases you ordered of each variety.
- Arrive at your scheduled pickup time.
- Make sure you have enough vehicles to load your order (*see below*).
- Line up your vehicles at the same time.
- Check in and receive your pickup ticket.
- Give your pickup ticket to the loader and count cases as they're loaded in.
- Sign for your order and take your receipt.

Cars case capacity

Compact Car **23**



Hatchback Car **30**



Standard Auto **35**



Sport Utility Vehicle **60**



Station Wagon **75**



Minivan **75**



Pickup Truck **100**



Cargo Van **200**



How much should I order for booth sales?

GENERAL GUIDELINES:

3-hour sale: 8 cases

6-hour sale: 17 cases

9-hour sale: 20 cases

Remember that location of sale – patron volume – number of hours – weather conditions - all effect sales



12 cookie packages per case

Average sales per cookie variety

Deciding how many packages to order for booths isn't an exact science, but here are average sales per cookie variety to give you an idea of how many to order:

| | | | |
|-------------|-----|----------------|----|
| Thin Mints® | 25% | Lemon-Ups® | 7% |
| Samoas® | 19% | Adventurefuls® | 8% |
| Tagalongs® | 14% | Exploremores™ | 9% |
| Trefoils® | 8% | Toffee-tastic® | 2% |
| Do-si-dos® | 8% | | |

*Based on the 2025-26 season estimate