## **Getting Ready For The Girl/Family Meeting**

#### Help set your girls up for success by having a kickoff meeting with your girls and their families!

#### How you present the program will have a big effect on the girl's enthusiasm and parent support.

- First, plan with your girls! We are girl-led. Work with the girls to create troop and individual GOALS. What experiences or activities would the girls like to fund from the program? Make a troop "bucket list." What reward does each girl hope to earn? Have her write it down on her goal chart. Help them feel comfortable sharing their purpose and goals with family and friends.
- Show the girls all the products as well as the rewards they can earn. Have them start their goal chart, learn about the Asian Elephant, start a business-related badge, or do some activities from the fall activities booklet.
- □ Juniors and older have a troop discussion about the pros and cons of opting out of rewards. Take a secret vote so no one feels pressured to conform. Opting out is a *unanimous girl decision*. If they choose to opt out, update M2 system.
- Parents should arrive towards the end of the troop meeting. Introduce the fall program to the parents. Share WHY the program benefits the girls, the troop, the community and the council. A sample agenda outline is on the next page to assist you in briefly introducing the program to families and covering the important topics. Family meeting should only last 15-20 minutes.



- □ All parents must complete online permission form or sign paper form if they wish to participate. Keep these forms/email. Then distribute the order cards and the M2 parent/girl information flyer about getting started online.
- □ **TIP:** Starting September 27, have a computer available at troop meetings and help families/girls set up their avatar and online storefront. It takes less than 10 minutes to get started.



### FAMILY MEETING - SAMPLE AGENDA (should take 15-20 mins)

- Have parents sign paper form or complete online permission form first.
- Distribute order card, girl/parent flyer, and the following pages.
- Briefly go over the program benefits for the girls.
- Share the troop goals that the girls created. Share the troop's "bucket list!" of activities. Have the girls share their personal goals with parents.
- Review the ways they can participate:
  - In-person: door-to-door/asking friends/family using the order card. Go over the products on the card and the girl's rewards on the back.
  - Online: instructions to set up online store fronts are on the flyer that is part of your sales materials. Let your parents know it takes about 10 minutes to set up their site (along with their girls). Social media reminder: girl links may be shared on personal social media only, no public facing pages. The Fall Program is a simple friends and family event.
- Review important dates and deadlines.
- Before they leave, remind them that order taking doesn't start until September 27.

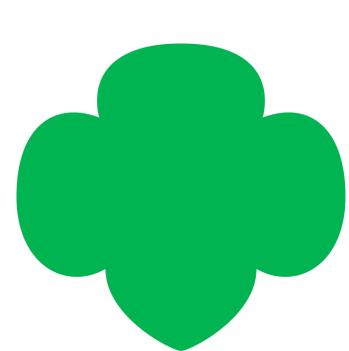
### Share the following pages with your parents



https://gsfun.org/Prodsalepermission

The GSJS Fall Product Program is a fun and easy way for girls to kick start their year

Girls will build their business savvy and learn about philanthropy while helping their troop earn startup funds.



5 Skills acquired through the girl scout leadership experience:

Goal Setting Money Management People Skills Decision Making Business Ethics

Girls also learn skills in financial literacy, entrepreneurship, and e-commerce.

The Fall Product Program is a family & friends event.

## WHY PARTICIPATE?

How does this program benefit the girls?



The Program itself is a learning experience



Troops use money earned from the program to participate in fun adventures like travel and camp



Troops use money earned to give back to their community

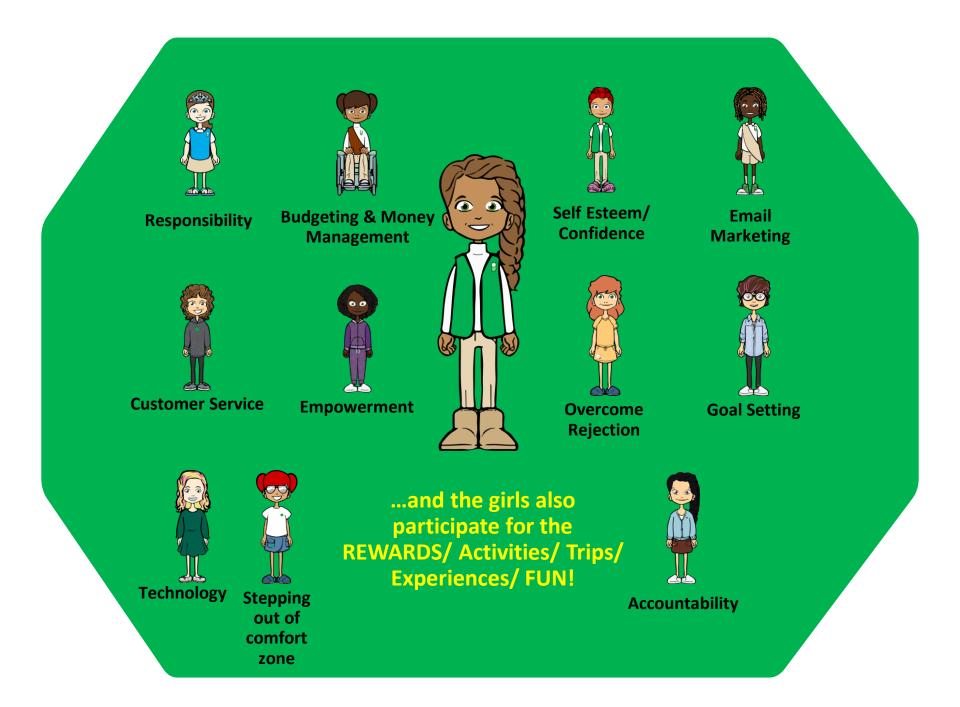


The program helps fund the entire Girl Scout Experience – camps, girl programs and volunteer support. **100% of the proceeds stay local.**  **Volunteers and girls told us** 



#### it's important for girls to be encouraged to participate in Fall Product Program







# IMPORTANT DATES

